

1655 Progress Drive, P.O. Box 125, Hiawatha, Iowa 52233  
800-241-3926/319-377-5373 Fax 319-377-5431  
Consortium/Third Party Administrator, MRO Services  
Authorized Distributor of Instant Screening Devices



**CJ Cooper**  
& Associates, Inc.

Drug, Alcohol and DNA Testing

July 1, 2022

Dear Valued Customer,

RE: Drug and Alcohol Testing Price Increase

Our primary goal at CJ Cooper & Associates is to provide our customers with quality Consortium/Third-Party Administrative Services and exceptional customer service. Your satisfaction is of the utmost importance to us and your business is very important to us!

Since 2018, critical components of drug and alcohol testing (lab fees, MRO fees, labor costs) along with increased supplier costs have increased 20%. We have shouldered these rising costs throughout the past 4 years. Unfortunately, these costs are not leveling off and this will impact testing costs/related services for you. Please understand this is necessary to continue to provide you with the service you expect from CJ Cooper & Associates for your drug and alcohol testing program.

Attached please find our updated pricing for the rest of 2022 and 2023. The new pricing effects drug and alcohol testing/related services. The annual administrative fees and FMCSA Clearinghouse fees will remain the same as last year. New pricing is effective August 1, 2022.

If you have any questions, please reach out to us at 319-377-5373. We appreciate your patience, trust, and understanding as we continue to provide the service you expect from CJ Cooper & Associates. We truly appreciate your continued business!

Sincerely,

Shannon Harvieux  
President

PS If you have special government contract pricing we will reach out to you individually.